

ADDENDUM No. 3

24COR-012 Emergency Fire Disaster Restoration & Cleanup Services

February 27, 2026

The following change(s) to the above-referenced solicitation have been made as designated below:

- | | |
|--|--|
| <input checked="" type="checkbox"/> Answers to Questions; Clarifications | <input type="checkbox"/> Change of bid opening time and date |
| <input checked="" type="checkbox"/> Change of Specifications – Pricing Requirements | <input type="checkbox"/> Change of date to post answers |

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1. **During the pre-bid call, prevailing wage was discussed. Arkansas does not have a state prevailing wage requirement, but Davis-Bacon rates may apply depending on funding sources. Please clarify how bidders should structure labor pricing in the workbook:**
 - a. Are labor rates expected to be bid at Davis-Bacon minimums? **That is the choice of the proposer.**
 - b. Or are we bidding our own labor rates, with any Davis-Bacon-covered work being adjusted upward at time of invoicing to meet minimum requirements? **Bid your company's labor rates. If Davis-Bacon is required for a specific job, that requirement will be included in the scope of work for the specific job.**
 - c. If Davis-Bacon applies, how is pricing fairness maintained across bidders (i.e., to prevent artificially low labor bids that would later be adjusted upward)? **Any award of contract from this solicitation is based on the overall best value offered by the proposers based on the requirements of the solicitation, not simply low price.**
 2. **Please confirm the intended scope of the contract. Pages 55–56 include language referencing National Sales and Cooperative participation, which suggests use beyond LRWRA.**
 - a. Is this contract intended primarily for:
 - i. LRWRA-owned facilities and projects only? **The basic scope focuses on LRWRA requirements, but it is open for use by any government agency in the nation, as written in the solicitation document.**
 - ii. Other public agencies within Arkansas? **The basic scope focuses on LRWRA requirements, but it is open for use by any government agency in the nation, as written in the solicitation document.**
 - iii. Cooperative purchasing entities nationwide? **The basic scope focuses on LRWRA requirements, but it is open for use by any government agency in the nation, as written in the solicitation document.**
 3. **For items not specifically listed in the bid workbook but required for unique one-off circumstances, please confirm how these will be billed under the Master Agreement.**
 - a. For example: Time & materials at cost + ____%? **or Cost + 20% or a separate negotiated quote per occurrence? While unique circumstances may occur, most situations should be covered by the pricing in the workbook submitted by the proposer.**
 4. **The bid requires response within 60 minutes. We have previously seen out-of-state contractors win similar bids and then subcontract local stabilization work for the first 8–12 hours until their crew arrives.**
 - a. Will LRWRA require bidders to identify and prove response under their Brand identity?: **Yes**
 - i. The local team members who would respond within 60 minutes? **Yes**
 - ii. The physical location of their emergency response resources? **Yes**
 - iii. Whether the bidder intends to subcontract initial response? **Yes**
 - b. If not currently required, would LRWRA consider adding a requirement to prevent response-time compliance through subcontracting? **No**
 5. **If the awarded contractor fails to meet minimum response requirements during an emergency event, please clarify the process:**

- a. Is the secondary contractor automatically elevated to primary? **It depends on the circumstances of the emergency event.**
- b. Will LRWRA maintain multiple awarded contractors for redundancy? **As stated in the solicitation, the intent is to award to a single contractor, but LRWRA reserves the right to award to multiple contractors if necessary.**
- c. Does LRWRA reserve the right to terminate immediately for response failures? **See termination causes in terms and conditions**

6. The bid includes minimum equipment requirements (for example, truck-mounted extraction systems). Will LRWRA require proof of ownership and availability of required equipment, such as:

- a. Equipment lists
- b. Photos and/or inspection
- c. On-site verification
- d. Inventory audits
- e. If not, how will LRWRA ensure awarded contractors meet minimum requirements?

Your pricing response, Section O, which is the Excel form included with this solicitation, contains two tabs named Schedule C (2 pages). Schedule C includes a listing of many types of equipment that may be required for use in a disaster situation.

7. The bid references marketing, Master Agreement promotion, and executive endorsement, but also includes restrictions on advertising projects. Please clarify:

- a. What executive-level endorsement is being provided?
- b. What specific marketing permissions are allowed (if any)?
- c. If no project advertising is permitted, how should bidders interpret the “marketing” and “promotion” deliverables?

The section that prohibits advertising without permission is designed to make sure that no supplier uses the lead agency or Coretrust logo without permission or to represent contract award before it has completed or otherwise generates public information about the contract inconsistent with the proper use.

Coretrust and the lead agency do intend to issue permission to market the contract to governments nationally as part of the coordinated promotion and use of the contract. The marketing plan is to help the lead agency assess your capacity and plan to offer the contract nationally and will be incorporated into the coordinated permissions around promotion and messaging for the awarded supplier.

8. The bid requires multiple narrative deliverables beyond pricing and signature pages, including items such as:

- i. 90-day plan
- ii. Master Agreement marketing strategy
- iii. Salesforce training / implementation plan
- iv. Cooperative participation approach

- a. Is there a preferred format for submission of these plans? **There is not preferred format. Please provide your own narrative.**

9. Page 56 references listing the dollar amount of Public Agency Sales for 2025. Please clarify what constitutes a “Public Agency Sale” under CoreTrust.

- a. For example:
 - i. Any work performed for government entities?
 - ii. Only work purchased through a cooperative purchasing contract?
 - iii. Work performed for public agencies outside LRWRA?

All of the examples cited are public agency examples: cities, counties, states, federal, school districts, universities, utilities, hospitals, and so on.

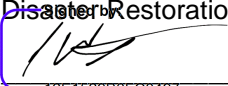
10. A question for clarification, specifically Section 13. Scope of Work, C. Commitment to Cooperative Value, pgs. 55-56; the requirements in this section are inconsistent with industry standards for this scope. Will LRRA issue a general waiver of this section of the requirements? If not, will LRRA accept a redline of these requirements? **The inconsistency you have referenced is not specifically stated in your question.**

11. On pg. 59 of 100, Section M. Operational, #2, the RFP document states: “Suppliers should identify standard and overtime rates in all categories.” The Schedule A-Labor tab in the Addendum 2 Revised Pricing.xlsx document does not include space for overtime rates. Can LRWRA provide clarification for whether successful bidders should provide a general explanation of standard and overtime rates, or can fields for

Overtime Rate be added to the pricing spreadsheet? Delete all previous iterations of the Section O Excel Pricing Workbook and replace with this revised version, which includes additional columns for overtime rates. The rest of the schedules remain unchanged.

Please sign and complete this page and enclose it with your Bid Documents:

I, John Sooker, have read the information submitted as Addendum #3 to Solicitation Title: 24COR-012 Emergency Fire Disaster Restoration & Cleanup Services and I am fully aware of all additional circumstances.


Representative Signature

3/9/2026
Date

Servpro Commercial, LLC
Company Name